

equity investment agreement pdf

equity investment agreement pdf documents are essential legal instruments used in the realm of business financing and investment. These agreements define the terms and conditions under which an investor provides capital to a company in exchange for ownership equity. Understanding the components, significance, and usage of an equity investment agreement pdf is crucial for entrepreneurs, investors, and legal professionals involved in equity financing. This article explores the definition, structure, common clauses, legal implications, and practical tips for drafting and utilizing equity investment agreement pdf files effectively. By reviewing this comprehensive guide, readers will gain valuable insights into how these agreements safeguard parties' interests and facilitate successful equity investments. The following sections will provide a detailed outline of key aspects related to equity investment agreement pdf documents.

- Understanding Equity Investment Agreement PDF
- Key Components of an Equity Investment Agreement PDF
- Common Clauses Included in Equity Investment Agreements
- Legal Considerations and Compliance
- Benefits of Using an Equity Investment Agreement PDF
- How to Draft and Customize an Equity Investment Agreement PDF

Understanding Equity Investment Agreement PDF

An equity investment agreement pdf is a formal, written contract outlining the terms under which an investor invests capital in exchange for shares or ownership interest in a company. This document serves as proof of the investment deal and defines the rights and obligations of both the investor and the company. Typically, the agreement is provided in PDF format for ease of distribution, signing, and record-keeping. The equity investment agreement establishes the framework for the financial relationship, including the amount invested, valuation of the company, equity percentage acquired, and any associated rights or restrictions.

Purpose and Importance

The primary purpose of an equity investment agreement pdf is to ensure clarity and legal enforceability of the investment terms. It protects both parties by explicitly stating responsibilities, expectations, and recourse options if disputes arise. This document is essential in securing investor confidence and providing the company with necessary capital to grow. Additionally, it helps prevent misunderstandings by laying out the investment structure in detail.

Types of Equity Investments Covered

Equity investment agreements can cover various types of equity financing such as common stock, preferred stock, convertible notes, or other equity securities. The pdf format allows for standardized templates that can be customized to fit different deal structures and investment scenarios.

Key Components of an Equity Investment Agreement PDF

An effective equity investment agreement pdf includes several critical components that define the terms and conditions of the investment. Each section plays a vital role in ensuring the agreement is comprehensive and legally binding.

Investment Details

This section specifies the total amount of investment, the type of equity being issued, and the price per share or unit. It clarifies how much ownership the investor will receive in return for their capital contribution.

Representations and Warranties

Both parties make certain representations and warranties to confirm the accuracy of material facts, such as the company's legal status, authority to enter the agreement, and the investor's capacity to invest.

Conditions Precedent

This outlines the conditions that must be satisfied before the investment can be finalized, such as regulatory approvals, due diligence completion, or other contractual obligations.

Rights and Obligations of Parties

The agreement spells out investor rights, including voting rights, information rights, dividend entitlements, and any restrictions on share transfers. It also defines the company's obligations to the investor.

Termination Provisions

Provisions regarding how and when the agreement can be terminated, and the consequences of termination, are crucial to managing risk and expectations.

Miscellaneous Provisions

Clauses addressing confidentiality, governing law, dispute resolution, and amendments are typically included to cover ancillary but important legal aspects.

Common Clauses Included in Equity Investment Agreements

Equity investment agreement pdf documents often contain several standardized clauses intended to protect investor interests and maintain corporate governance standards.

Anti-Dilution Clause

This clause protects investors from dilution of their ownership percentage in the event of future equity issuances at a lower valuation.

Right of First Refusal

Investors may be granted the right to purchase additional shares before the company offers them to outside parties, ensuring the ability to maintain ownership levels.

Tag-Along and Drag-Along Rights

These provisions govern the sale of shares by majority or minority shareholders, allowing minority investors to "tag along" in sales or forcing minority shareholders to sell under certain conditions ("drag-along").

Board Representation

Investors may negotiate rights to appoint representatives to the company's board of directors to influence strategic decisions.

Exit and Liquidation Preferences

Clauses defining how investors are paid back in the event of company sale, liquidation, or IPO are critical for investment returns.

Legal Considerations and Compliance

Creating an equity investment agreement pdf requires careful attention to legal standards and compliance with applicable securities laws and corporate regulations.

Regulatory Compliance

The agreement must comply with federal and state securities laws, including registration requirements or exemptions. Failure to comply can result in penalties and invalidate the investment.

Enforceability

Ensuring the agreement is legally enforceable involves clear language, proper execution by authorized parties, and adherence to relevant jurisdictional laws.

Confidentiality and Data Protection

Confidentiality clauses protect sensitive business information disclosed during the investment process, while compliance with data protection laws safeguards personal data.

Benefits of Using an Equity Investment Agreement PDF

Utilizing an equity investment agreement pdf offers several advantages for both investors and companies seeking capital infusion.

- **Standardization:** PDF templates provide a consistent format that simplifies review and negotiation.
- **Accessibility:** PDFs are easily shared, stored, and accessed across multiple platforms and devices.
- **Security:** PDF documents can be secured with encryption and digital signatures to protect authenticity.
- **Legal Validity:** A properly executed PDF agreement holds legal weight as evidence of the investment terms.
- **Efficiency:** Streamlines the investment process by facilitating quick distribution and execution.

How to Draft and Customize an Equity Investment Agreement PDF

Drafting a tailored equity investment agreement pdf requires a thorough understanding of the investment deal, legal requirements, and the parties' objectives.

Assess Investment Terms

Begin by clearly defining the investment amount, equity stake, valuation, and investor rights to be included in the agreement.

Use a Trusted Template

Leverage reputable templates specifically designed for equity investment agreements as a starting point to ensure all essential elements are covered.

Customize Key Clauses

Adapt standard clauses such as anti-dilution, board representation, and exit rights to reflect the unique aspects of the investment.

Legal Review

Engage legal professionals to review the draft agreement for compliance, clarity, and enforceability before finalizing the PDF document.

Execution and Record-Keeping

Once signed by all parties, securely store the equity investment agreement pdf for future reference and potential audits.

Frequently Asked Questions

What is an equity investment agreement PDF?

An equity investment agreement PDF is a digital document outlining the terms and conditions under which an investor provides capital to a company in exchange for equity ownership.

Where can I find a template for an equity investment agreement PDF?

You can find templates for equity investment agreement PDFs on legal document websites such as LegalZoom, Rocket Lawyer, or through specialized startup and investment platforms.

What are the key components included in an equity investment agreement PDF?

Key components typically include the amount of investment, percentage of equity, rights and

obligations of investors, valuation, voting rights, exit provisions, and confidentiality clauses.

Is an equity investment agreement PDF legally binding?

Yes, an equity investment agreement PDF is legally binding once signed by all parties involved, provided it complies with applicable laws and regulations.

Can I customize an equity investment agreement PDF for my startup?

Yes, equity investment agreement PDFs are often customizable to suit the specific terms negotiated between the startup and investors.

How do I ensure the security of my equity investment agreement PDF?

To ensure security, use PDF encryption, password protection, and digital signatures, and store the document in secure cloud storage or legal document management systems.

Do I need a lawyer to review my equity investment agreement PDF?

It is highly recommended to have a qualified lawyer review your equity investment agreement PDF to ensure that your rights are protected and the agreement complies with applicable laws.

Can equity investment agreement PDFs be used internationally?

Yes, but the agreement should be tailored to comply with the laws and regulations of the relevant jurisdictions involved in the investment.

Additional Resources

1. Equity Investment Agreements: A Practical Guide

This book offers a comprehensive overview of equity investment agreements, focusing on the essential clauses and legal structures involved. It is designed for entrepreneurs, investors, and legal professionals who want to understand how to draft and negotiate these agreements effectively. The guide includes sample agreement templates and practical tips to avoid common pitfalls.

2. Understanding Equity Financing: Contracts and Agreements

This title delves into the fundamentals of equity financing, with a particular emphasis on the contractual side of equity investments. It breaks down complex legal jargon into accessible language, helping readers grasp the key components of equity investment agreements. Case studies are included to illustrate real-world applications and negotiation strategies.

3. The Law of Equity Investment Agreements

A detailed legal treatise that explores the statutory and regulatory framework governing equity investment agreements. This book is ideal for lawyers and advanced students who need an in-depth understanding of how equity agreements operate within different jurisdictions. It also covers dispute resolution and enforcement mechanisms relevant to equity investments.

4. Negotiating Equity Investment Agreements: Strategies and Best Practices

Focused on the negotiation process, this book provides strategic advice for both investors and entrepreneurs. It addresses common negotiation challenges and suggests techniques to reach mutually beneficial terms. The book also highlights critical provisions such as valuation, shareholder rights, and exit clauses.

5. Equity Investment Agreements Explained: Templates and Samples

A practical resource filled with annotated templates and sample equity investment agreements. This book helps readers draft customized agreements by explaining each clause's purpose and implications. It is particularly useful for startups and small businesses seeking to secure investment with well-crafted contracts.

6. Private Equity Investment Agreements: Legal and Financial Perspectives

This book bridges the gap between legal and financial considerations in private equity deals. It covers the structuring of equity investments, due diligence processes, and the drafting of investment agreements. Readers gain insight into how financial terms align with legal protections to maximize investment value.

7. Startup Equity Agreements: A Founder's Handbook

Designed for startup founders, this handbook demystifies equity agreements commonly used in early-stage investments. It explains investor rights, founder obligations, and the impact of equity structures on company control. Practical advice on negotiating with venture capitalists and angel investors is also provided.

8. Equity Investment Documentation: From Term Sheets to Closing

This book guides readers through the entire documentation process involved in equity investments. From initial term sheets to final closing documents, it clarifies each step and required paperwork. The book emphasizes the importance of clear and thorough documentation to ensure smooth investment transactions.

9. Global Perspectives on Equity Investment Agreements

Offering a comparative analysis of equity investment agreements across different countries, this book is invaluable for international investors and companies. It highlights how local laws and market practices influence agreement structures and negotiation tactics. Readers learn to navigate cross-border equity investments with greater confidence.

[Equity Investment Agreement Pdf](#)

Understanding Equity Investment Agreements: A

Comprehensive Guide

This ebook delves into the intricacies of Equity Investment Agreements (EIAs), exploring their crucial role in securing funding for businesses and protecting the interests of both investors and founders. We'll examine the key clauses, legal considerations, and best practices involved in drafting and negotiating these complex legal documents.

Ebook Title: The Definitive Guide to Equity Investment Agreements: Securing Funding and Protecting Your Interests

Contents:

Introduction: What is an Equity Investment Agreement? Why are they important? Types of Equity Investments.

Chapter 1: Key Clauses of an EIA: Defining the Investment, Valuation, Share Purchase Agreement.

Chapter 2: Rights and Obligations of Investors and Founders: Voting Rights, Dividends, Liquidation Preferences.

Chapter 3: Protecting Intellectual Property and Confidentiality: Assignment and Licensing, Non-Disclosure Agreements.

Chapter 4: Governance and Control: Board Representation, Management Control, Decision-Making Processes.

Chapter 5: Exit Strategies: IPOs, Acquisitions, Buyouts, Redemption Rights.

Chapter 6: Legal and Regulatory Compliance: Securities Laws, State and Federal Regulations.

Chapter 7: Due Diligence and Negotiation Strategies: Best Practices for Both Parties.

Chapter 8: Post-Investment Considerations: Reporting Requirements, Ongoing Obligations.

Conclusion: Summary of Key Takeaways and Future Trends in Equity Financing.

Detailed Outline Explanation:

Introduction: This section provides a foundational understanding of equity investment agreements, explaining what they are, why they are necessary, and the different types of equity investments (e.g., preferred stock, common stock) available. It sets the stage for the subsequent chapters.

Chapter 1: Key Clauses of an EIA: This chapter dissects the core provisions of an EIA, focusing on defining the investment amount, determining the company's valuation, and outlining the specifics of the share purchase agreement. It emphasizes the importance of clear and unambiguous language in these critical sections.

Chapter 2: Rights and Obligations of Investors and Founders: This chapter examines the rights and responsibilities of both investors and founders, covering crucial aspects like voting rights, dividend payments, and liquidation preferences. Understanding these dynamics is key to balancing the interests of all stakeholders.

Chapter 3: Protecting Intellectual Property and Confidentiality: This section focuses on safeguarding valuable intellectual property and confidential information. It explores the importance of clear assignment and licensing agreements and robust non-disclosure agreements (NDAs) to prevent disputes and protect trade secrets.

Chapter 4: Governance and Control: This chapter delves into the intricacies of corporate governance, examining how decisions are made, who holds control, and the role of the board of directors. It stresses the importance of a well-defined governance structure to maintain stability and prevent conflicts.

Chapter 5: Exit Strategies: This chapter explores various exit strategies for investors, including initial public offerings (IPOs), mergers and acquisitions, buyouts, and redemption rights. Understanding these options helps stakeholders plan for the long-term success of the investment.

Chapter 6: Legal and Regulatory Compliance: This section addresses the legal and regulatory landscape surrounding equity investments, highlighting compliance with securities laws at both state and federal levels. It underscores the importance of seeking legal counsel to ensure compliance.

Chapter 7: Due Diligence and Negotiation Strategies: This chapter offers practical guidance on conducting thorough due diligence and navigating the negotiation process. It provides best practices for both investors and founders to ensure a fair and mutually beneficial agreement.

Chapter 8: Post-Investment Considerations: This section outlines ongoing obligations and reporting requirements after the investment is finalized. It emphasizes the importance of maintaining open communication and transparency to nurture a successful investor-founder relationship.

Conclusion: This final section summarizes the key takeaways from the ebook, highlighting the critical elements of successful equity investment agreements and offering insights into future trends in equity financing.

Chapter 1: Key Clauses of an Equity Investment Agreement (EIA)

An Equity Investment Agreement (EIA) is a legally binding contract that outlines the terms and conditions under which an investor provides capital in exchange for an equity stake in a company. Several key clauses are critical to understanding and drafting a robust EIA. These include:

Definition of the Investment: This clearly specifies the amount of capital being invested, the form of investment (e.g., cash, in-kind contributions), and the valuation of the company at the time of investment. Ambiguity here can lead to significant disputes later.

Valuation: Determining the company's pre-money and post-money valuation is crucial. This requires careful analysis of the company's financials, market position, and future growth potential. Various valuation methods exist, and choosing the appropriate one depends on the specifics of the company and the investment. Recent research suggests that utilizing a combination of methods, including discounted cash flow and comparable company analysis, can provide a more accurate valuation.

Share Purchase Agreement: This outlines the number of shares or equity units the investor will receive in exchange for their investment. It specifies the class of shares (e.g., common stock, preferred stock) and any associated rights and privileges. Preferred stock often comes with preferential treatment during liquidation or dividend payouts.

Anti-Dilution Protection: This clause protects investors from dilution of their ownership stake if the company issues additional shares at a lower price in subsequent funding rounds. Various types of anti-dilution protection exist, each with different implications for investors and founders.

Liquidation Preferences: This clause dictates the order in which investors and founders receive payments in the event of a liquidation or sale of the company. Investors often receive preferential treatment, ensuring they recoup their investment before founders receive any proceeds.

Redemption Rights: This clause grants investors the right to require the company to repurchase their shares under certain circumstances, such as a failure to meet specific milestones or a change in control of the company.

This section also provides practical tips for negotiating these crucial clauses, emphasizing the importance of clear communication and a thorough understanding of the implications of each provision. Negotiating an EIA requires a collaborative approach, balancing the interests of both the investor and the company. Experienced legal counsel is highly recommended during this process.

Chapter 2: Rights and Obligations of Investors and Founders

This chapter expands on the rights and obligations established in the EIA, creating a comprehensive overview of both parties' roles and responsibilities. Key topics include:

Voting Rights: This defines how voting power is distributed among shareholders. Preferred stock often carries more voting rights, allowing investors to exert greater influence on major corporate decisions.

Dividends: This outlines the payment of dividends to shareholders. Preferred stock often receives preferential dividend payments compared to common stock. The terms of dividend payments should be clearly defined, including the frequency, rate, and any cumulative features.

Information Rights: Investors typically have the right to receive regular financial reports and other relevant information about the company's performance. The frequency and scope of these reports are usually specified in the EIA.

Protective Provisions: These clauses give investors additional safeguards, such as the right to approve certain corporate actions or to appoint board members under specific circumstances.

SEO Keywords Used Throughout: Equity Investment Agreement, EIA, Equity Financing, Venture Capital, Private Equity, Share Purchase Agreement, Preferred Stock, Common Stock, Valuation, Due Diligence, Liquidation Preference, Anti-Dilution Protection, Voting Rights, Exit Strategy, IPO, Acquisition, Negotiation, Legal Compliance, Securities Laws, Founder, Investor, Legal Counsel, Term Sheet.

FAQs:

1. What is the difference between preferred and common stock? Preferred stock generally offers preferential rights regarding dividends and liquidation, while common stock represents ownership with voting rights.
2. What is a term sheet, and how does it relate to an EIA? A term sheet is a non-binding summary of the key terms of a potential investment; it serves as a foundation for the final EIA.
3. How do I determine the valuation of my company? A combination of methods, such as discounted cash flow, comparable company analysis, and precedent transactions, is often used.
4. What are liquidation preferences, and why are they important? Liquidation preferences determine the order in which investors and founders receive payments in a sale or liquidation, often prioritizing investor returns.
5. What is anti-dilution protection, and how does it work? Anti-dilution clauses protect investors from dilution of their ownership stake if the company issues additional shares at a lower price in subsequent rounds.
6. What are the key legal and regulatory considerations for EIAs? Compliance with securities laws (e.g., the Securities Act of 1933 and the Securities Exchange Act of 1934) is paramount.
7. What is the role of legal counsel in negotiating an EIA? Legal counsel provides expert guidance on legal compliance, negotiation strategy, and risk mitigation, ensuring a legally sound and favorable agreement.
8. What are some common exit strategies for investors? Common exit strategies include IPOs, acquisitions by larger companies, and strategic buyouts.
9. What are post-investment reporting requirements? Post-investment reporting requirements typically include regular financial statements and operational updates to keep investors informed about the company's progress.

Related Articles:

1. Negotiating Term Sheets: A Practical Guide: This article details the process of negotiating term sheets, focusing on key clauses and strategies for both investors and founders.
2. Understanding Venture Capital Investments: This article explains the intricacies of venture capital funding, including investment strategies, valuation methods, and investor expectations.
3. Private Equity Investments: A Comprehensive Overview: This article explores the world of private equity, covering different investment strategies and the role of private equity firms in the funding ecosystem.

4. Due Diligence for Equity Investments: This guide covers the essential aspects of conducting thorough due diligence before making an equity investment.
5. The Role of Legal Counsel in Equity Financing: This article emphasizes the critical role of legal professionals in navigating the legal complexities of equity investments.
6. Protecting Intellectual Property in Equity Investment Agreements: This article focuses on the clauses and strategies for protecting intellectual property within an EIA.
7. Valuation Methods for Startups and Emerging Companies: This article compares various valuation methods suitable for early-stage businesses.
8. Post-Investment Management and Reporting: This article discusses best practices for ongoing communication and reporting between investors and founders after the investment is completed.
9. Exiting an Equity Investment: Strategies and Considerations: This article explores different exit strategies for investors, including IPOs, acquisitions, and secondary market transactions.

equity investment agreement pdf: Angel Investing Joe Wallin, Pete Baltaxe, 2020-07-01
Angel Investing: Start to Finish is the most comprehensive practical and legal guide written to help investors and entrepreneurs avoid making expensive mistakes. Angel investing can be fun, financially rewarding, and socially impactful. But it can also be a costly endeavor in terms of money, time, and missed opportunities. Through the successes, failures, and collective experience of the authors you'll learn how to navigate the angel investment process to maximize your chances of success and manage downside risks as an investor or entrepreneur. You'll learn how: - Lead investors evaluate deals - Lawyers think through term sheets - To keep perspective through losses and triumphs This book will also be of use to founders raising an angel round, who will be wise to learn how decisions are made on the other side of the table. No matter where you're starting from, this book will give you the context to become a savvier thinker, a better negotiator, and a positive member of the angel investing and startup communities.

equity investment agreement pdf: Venture Deals Brad Feld, Jason Mendelson, 2011-07-05 An engaging guide to excelling in today's venture capital arena Beginning in 2005, Brad Feld and Jason Mendelson, managing directors at Foundry Group, wrote a long series of blog posts describing all the parts of a typical venture capital Term Sheet: a document which outlines key financial and other terms of a proposed investment. Since this time, they've seen the series used as the basis for a number of college courses, and have been thanked by thousands of people who have used the information to gain a better understanding of the venture capital field. Drawn from the past work Feld and Mendelson have written about in their blog and augmented with newer material, Venture Capital Financings puts this discipline in perspective and lays out the strategies that allow entrepreneurs to excel in their start-up companies. Page by page, this book discusses all facets of the venture capital fundraising process. Along the way, Feld and Mendelson touch on everything from how valuations are set to what externalities venture capitalists face that factor into entrepreneurs' businesses. Includes a breakdown analysis of the mechanics of a Term Sheet and the tactics needed to negotiate Details the different stages of the venture capital process, from starting a venture and seeing it through to the later stages Explores the entire venture capital ecosystem including those who invest in venture capitalist Contain standard documents that are used in these transactions Written by two highly regarded experts in the world of venture capital The venture capital arena is a complex and competitive place, but with this book as your guide, you'll discover what it takes to make your way through it.

equity investment agreement pdf: A Practical Guide to Private Equity Transactions Geoff

Yates, Mike Hinchliffe, 2010-02-18 This overview of a complex and often misunderstood subject takes the reader through the issues that are faced throughout the life cycle of a private equity investment, from the identification of an opportunity, through the various stages of the transaction and the lifetime of the investment, to the eventual exit by the investor. The analysis of key documentation and legal issues covers company law, employment law, pensions, taxation, debt funding and competition law, taking into account recent legal developments such as the Companies Act 2006, the recent emergence of private equity in the UK and the challenges faced by the industry as a result of the financial crisis.

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equity investment agreement pdf: Private Equity Funds James M. Schell, Pamela Lawrence Endreny, Kristine M. Koren, 2023-08-28 The best guide to private equity funds. Insight and explanations for both fund sponsors and investors. The gold standard. --Andrew Zalasins, General Partner and CFO: RRE Ventures Best Practices for Organizing and Managing a Fund With nearly \$7 trillion invested in more than 20,000 funds, investor interest in the private equity industry has returned, despite the economic turmoil of recent years. Still, guidance about the organization and administration of these funds is tough to find. This 1,400+ page resource, will equip corporate lawyers, investment professionals, and tax practitioners and with best practices to manage these funds effectively. Private Equity Funds: Business Structure and Operations covers a wide range of important issues, such as: the key economic differences between various types of funds; structuring the private equity fund to meet economic expectations and investment goals; securing maximum tax benefits for the sponsor of the fund; duties of the fund's General Partner and Investment Advisor; the major regulatory issues affecting the private equity fund; and much more. Private Equity Funds: Business Structure and Operations reflects the aftermath of the financial crisis of 2007 to 2009. The authors also focus on cyber risk and the compliance obligations of investment advisers.

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equity investment agreement pdf: *Hedge Fund Investment Management* Izzy Nelken, 2005-12-12 There has been a tremendous growth in the Hedge Fund industry in recent years. It is estimated that there are more than 8000 Hedge Funds in the US alone. They have grown in popularity since the bear market of the early 2000s which convinced many people that they cannot just own stocks outright or inside mutual funds. Most investors understand mutual funds. They understand that the manager selects stocks and buys them. They also understand why they made (or lost) money in their mutual fund investments. The same thing cannot be said about Hedge Funds which come in a variety of flavors. Even savvy investors are often hard pressed to explain the sources of return on their Hedge Funds. This book should be read by anyone who has invested in, or is considering an investment in, a Hedge Fund and also by anyone who is considering starting one. The book explains the different types of funds as well as covering the key issues in every type of Hedge Fund. This book covers the entire gamut of the Hedge Fund industry. The authors explain the different styles of Hedge Funds (e.g. market neutral, convertible bond arbitrage, fixed income arbitrage and many more) and include a summary for each style of fund. The book also explains what a fund of funds is, and covers the recently introduced capital guarantees and describes the

capital preservation concerns that are faced by investors.

equity investment agreement pdf: The ASEAN Comprehensive Investment Agreement Julien Chaisse, Sufian Jusoh, 2016 The International Investment regime is one of the fastest growing areas of international economic law which increasingly rely on large membership investment treaties such as the ASEAN comprehensive Investment Agreement. This book comprehensively examines the role of this specific agreement and situates it in the wider trend towards the regionalisation of laws and policy on foreign investment.

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institutions can implement to alleviate these constraints.

equity investment agreement pdf: How Venture Capital Works Phillip Ryan, 2012-07-01 Explanations to the inner workings of one of the least understood, but arguably most important, areas of business finance is offered to readers in this engaging volume: venture capital. Venture capitalists provide necessary investment to seed (or startup) companies, but the startup is only the beginning, there is much more to be explored. These savvy investors help guide young entrepreneurs, who likely have little experience, to turn their businesses into the Googles, Facebooks, and Groupons of the world. This book explains the often-complex methods venture capitalists use to value companies and to get the most return on their investments, or ROI. This book is a must-have for any reader interested in the business world.

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His film *In Debt We Trust* warned of the economic meltdown in 2006. He has since written three books on the subject including *Plunder: Investigating Our Economic Calamity* (Cosimo Books, 2008), and *The Crime Of Our Time: Why Wall Street Is Not Too Big to Jail* (Disinfo Books, 2011), a companion to his latest film *Plunder The Crime Of Our Time*. He can be reached online at www.newsdissector.com.

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